

2019 ANNUAL REPORT

Intersection of Change 1947 Pennsylvania Avenue P.O. Box 12764 Baltimore, MD 21217 410.728.2227

intersection of change.org

Our mission:

Providing programs that enrich the economic, social, and spiritual lives of those dealing with poverty-related issues in our Sandtown-Winchester and surrounding communities of west Baltimore.

FOREWARD

As we reflect on Intersection of Change (IOC) during this past year, we are inundated by a sermon given by Dr. Martin Luther King, Jr. in which he spoke regarding a strong mind and a tender heart. We believe one reason IOC continues to be relevant is that it bears within its character a compassionate heart, a heart with a desire to collaborate with and be educated by those we are commissioned to serve, first in Sandtown-Winchester and the surrounding communities. Likewise, IOC continues to be toughminded enough to be firm in its business, firm in what is morally concrete, and and firm in willingess to speak truth to power. Entering into the next decade, we are reminded of our humble



beginnings and what it took for us to thrive when others thought IOC would close. Love, trust, and prayer have been our backbone. Love for our communities, trust in each other no matter what takes place, and the prayers of so many countless individuals who fell in love with what we were doing as an organization. May we press forward toward the mark of the High calling which will include but not be limited to providing housing, feeding, educating, and empowering others--and last but not least, loving and committing to the Almighty.

Elder CW and Amelia F. Harris, Founders



Our 2019 goal to "change one life at a time" is a reflection on the lives that continue to be touched, empowered, transformed, and enriched as a result of our programs. A parent of a teen in Youth in Business, a project of our Jubilee Arts program, remarked "There is an infectious spirit on this corner and Jubilee Arts has become an oasis for youth". Others have said that Intersection of Change is their extended family, a safe place with loving and supportive staff, and a place where staff and volunteers feel they are making a difference. Participants in our Jubilee Arts program have engaged in our art classes for enrichment and empowerment, earned income from sales of their works, created major public murals, and held public art events that are reviving the arts legacy of historic

Pennsylvania Avenue - now recognized by the State of Maryland as an official Black Arts and Entertainment District! Community members working on the farm at our Strength to Love II program are making fresh healthy produce available for our community and city, maintaining over 1.5 acres of previously vacant land in the community, and earning income! At a time when opioid addiction nationally has continue to surge, we have seen how the individual women in our Martha's Place recovery program have continued to thrive in their recovery. Furthermore, we've seen them be residential anchors who have helped sustain the revitalization at our intersection through their presence that has helped push back against surges in drug activity. There are so many negative stereotypes about our community and our struggles but at Intersection of Change we are showing what is possible by our committed community based team. There is hope and we ask you to join us in this effort!

Todd Marcus. Executive Director & Co-founder



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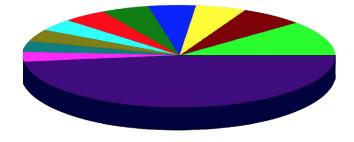
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2019 OVERVIEW

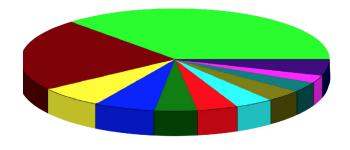


EXPENSES \$957,374.61



- Program Directors (11.3%)
- Farm Manager (3.84%)
- Farm Workers (6.84%)
- Teachers Fee (3.83%)
- Maintenance (5.42%)
- Art@Work (3.38%)
- Depriciation Expense (5.19%)
- Young Adult Farm Workers (3.08%)
- Executive Director (5.14%)
- Employer Taxes (4.74%)

INCOME \$1,097,004.21



- Local/State Contributions (36.98%)
- Produce Sales (4.10%)
- Foundation Contributions (23.01%)
- Art@Work (3.87%)
- Individual Contributions (6.72%)
- YiB (3.24%)
- Special Projects (6.43%)
- Church Contributions (2.40%)
- Other (47.24%) Corporation Contributions (4.55%)
- Other (4.35%)
- Facility Fees (4.35%)

THE PEOPLE OF IOC* (2019)



TODD MARCUSExecutive Director &
Co-founder



KAREN BROWN
Senior Resource Developer



ELDER CW HARRISCo-founder



BARBARA BUTLERAdministrative Assistant



AMELIA F. HARRIS
Co-founder



GRACE REN
Volunteer Coordinator

*For a list of individual program staff, see pages 6-11

2019 LEAD DONORS

INDIVIDUALS

Margaret Allen & Phil Perkins
Todd Marcus & Emily Maunz
Richard Schwartz Family
Foundation
Kimberly Fauth
Romauli Sianipar
Goldseker Foundation
Dr. Peter & Hope Hill
Alice Marcus
Elizabeth & Marc Pritchard
John Wessner
Silberstein Family Foundation
George & Irene Maunz
Michael & Nancy Gorman
Henry & Rochelle Slyker
One Project Closer

Joseph Coons & Victoria Bradley
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John W. Renner Jr.
Nancy & Kevin Lanagan
Sarah McCann
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Mary Marshburn
Edwin & Mary & Lewis
Marcus Gates
Marian Amvoa
Aaron Bernstein
Deborah Krafcheck
Matthew Kausknecht
Miki Cloud
William & Andrea Johnson
Carolyn C. Phillips

2019 LEAD DONORS (cont.)

SPONSORS & CHURCHES

Presbyterian Church USA -Self Development of People Emmanual Episcopal Church AGM Financial Services Newborn Community of Faith Johns Hopkins University Brentwood Automotive St. Joseph's Church Homeslyce Mount Vernon P. Flanigan & Sons Mary & Stephen Smallman
Cross Street Partners LLC
Kelly Integral Solutions LLC
R E Harrington Plumbing
Barty Carr
Towson University
Michael Glick
LCR Jazzy Events
L&H Business

New Song Community Church

Clergy United for the
Transformation of Sandtown
Sarah McCann
Ben Hoffman
Mason & Carter
David Bendann
Christ Our King Presbyterian Church
Chestnut Grove Presbyterian Church

GOVERNMENT

Baltimore Children & Youth Fund
Baltimore City DHCD (CDBG)
Baltimore City DHCD (CCG)
State of Maryland
Treasurer's Office
MD State Arts Council
Baltimore City Foundation
(MOHS)

CORPORATIONS

Friendly Inn
Natural Resources Defense
Council
The Greater Baltimore Board
of Realtors
Baltimore Gas and Electric
The Annie E. Casey Foundation
Baltimore Rotary Foundation
The M&T Charitable Foundation

United Way
Ameriprise Financial Gift
Matching Program
Cambridge School
Blue Pit BBQ
Bolton Hill Nursery
Loyola University Maryland

FOUNDATIONS

Abell Foundation
Baltimore Orioles Foundation
CommonHealth Act
Middendorf Foundation
Emergency Food Service National
Program Award
The Helen J. Serini Foundation
J.C. Crothers Foundation
T. Rowe Price Foundation
United Way
AECF Credit Line
University of the District of Columbia



2019 BOARD OF DIRECTORS

Rev. Dr. Derrick DeWitt, Chair First Mount Calvary Baptist Church

Marcia Morris, Vice-Chair

Shannon Snow, Secretary Episcopal Housing Corporation

Sarah McCann, Treasurer Art With a Heart

Marian Amoa

Annie E. Casey Foundation

Gloria Byrd

Board of Dental Examiners

Mitzi Dailey

The Dailey Law Group LLC

Elder CW Harris

Newborn Community of Faith Church Intersection of Change founder

Jerrel Duffy

Marcus & Millichap

Alexander Jarman

The Walters Art Museum

Xanthe Key

Greater Baltimore Urban League

Patty Prasada-Rao

Community Development Consultant

John Renner

Cross Street Partners

Al Stokes

Euler Hermes Insurance

Kendrick Tilghman

5 Starr Enterprise/Productions



VOLUNTEERS



Volunteers and interns are crucial to the success of every IOC program, from planting produce at Strength to Love II to assisting with Jubilee Arts youth development classes to supporting our Martha's Place residents.

There has always been a wide variety of people included in our volunteer work - not only are they people who directly benefit from our programs, they are teachers, community members, artists, scientists, health professionals, and students. Our volunteers enrich what we can accomplish and in turn see firsthand the importance and impact of our community-based work. Many of them stay with us for long periods of time and many have even ended up transitioning into staff and board positions.

Thank you to our amazing volunteers for expanding the outcomes of our work!

Volunteer of the Year!

Sharron White has assisted weekly in Jubilee Arts classes, taught sewing when we needed a substitute, sewed ballet costumes for events, and showed up whenever we needed help! Thank you Ms. Sharron!







MARTHA'S PLACE

Martha's Place is a recovery program for women overcoming substance abuse and homelessness that also helps women achieve sobriety while maintaining a job and housing. The program offers housing with supportive care services such as addictions counseling, money management training, case management, wellness classes, and community meals for long-term support.



The program has served approximately 450 women in its 19 years of operation. Martha's Place defines its success as women leaving the program clean and sober with a job and housing.

Martha's Place long-term housing consists of four buildings at the intersection of Pennsylvania Avenue and Presstman Street. Each building houses three to six women, providing them with a private bedroom as well as a shared kitchen, living room, dining room, laundry, and meditative gardens.



Visit marthasplace.org to learn more

Our Staff



JAMON MCLEAN Program Director



SHERRIE TODD
Addictions Counselor



GRACE REN
Peer Support Coordinator

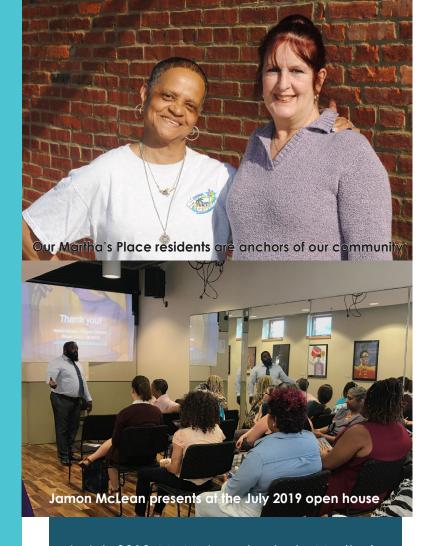
2019 Goals & Highlights

In May, Martha's Place welcomed Jamon McLean as its Program Director. Mr. McLean's primary goals were to reconnect with all previous Martha's Place community partners and reach the full 15-resident capacity. Through his extensive outreach and meetings with key organizations, community Martha's awareness of Place increased, leading to the recruitment of seven new residents. By the end of 2019, there were 15 women in residence for 100% occupancy.

In September 2019, Martha's Place collaborated with Jubilee Arts for an art project that resulted in 12 pieces of mosaic pieces of art.

The three largest pieces are on display in the dining/group meeting room.





In July 2019, Mr. McLean hosted a Martha's Place Open House event for over 20 community partners in the substance use field. Several residents gave testimonies and afterwards, everyone was invited for tour of the Martha's Place rowhouses. The event solidified connections with several prominent substance abuse facilities in Baltimore city and spread awareness of Martha's Place services.

By the end of 2019, Martha's Place, had personally contacted over 50 community organizations in the Sandtown-Winchester, Upton, and surrounding neighborhoods.

Did You Know?

While national success rates for substance abuse recovery are commonly listed as 25-30%, Martha's Place has operated its long-term recovery program with a success rate of 67% since 2006. Furthermore, our critera uses a higher standard for defining success that includes our women remaining sober with a job and housing.

JUBILEE ARTS

Jubilee is a community program providing arts classes to the residents of the Sandtown-Winchester, Upton, and surrounding neighborhoods in west Baltimore. Jubilee Arts is located on Pennsylvania Avenue, an area with a rich history of African-American culture. Jubilee Arts uses art as a tool to build community, learn about our history, and change our future. We offer programming in dance, visual arts, business, and ceramics in partnership with the Maryland Institute College of Art, area artists and writers, and dancers.









Visit arts.jubileeartsbaltimore.org to learn more

Our Staff



NORA HOWELL
Program Director



DARIA BAYLISProgram Coordinator



FRANCES WERTIMER

Artist-in-Residence
(until August)



DOMINIQUE BUTLER
Artist-in-Residence
(after August)

JUBILEE ARTS

Our Staff



KIM LOPER
YiB Program Manager
(until August)



BRITTANY LAWS

YiB Program Manager
(after August)



KEYARRA JOHNSON YIB Assistant



JAKE BALTER
Sales Coordinator

Youth in Business (YiB)

Begun in 2014, Youth in Business (YiB) is a program at Jubilee Arts that cultivates the entrepreneurial leadership skills of high school aged youth by providing hands on experience operating an art-based business. Through the Youth in Business design collective, youth learn how to run a successful business as a team by creating and selling high quality art products that cooperatively generate income for youth participants. Youth are supported in leadership development within the program in addition to career and higher education planning support to foster long term economic independence. YiB participants take classes on business skills, graphic design, and ceramics.

In 2019, YiB accomplishments included:

- A five-week inaugural business intensive in the summer with classes including photography, creative writing, financial literacy, and public speaking.
- Designing an Orioles-commissioned t-shirt to be sold at events
- A full fashion show at MICA
- Client work including original design by participants

17 82% 70%

White Company Court Cour

\$33,114
Total 2019 Revenue



JUBILEE ARTS

Art@Work

The Art@Work program was launched in the summer of 2015 through a partnership between Jubilee Arts and The Baltimore Office of Promotion & The Arts. Art@Work is a five-week artist apprenticeship program employing Baltimore City youth enrolled in the YouthWorks program to create murals in their communities. By weaving together design thinking, workforce development, economic development, community organizing, and creative expression, Art@ Work has empowered hundreds of youth



ages 14-21 to contribute to their neighborhoods through art. In 2019, Art@Work: Sandtown employed **20 youth**, **two professional artists** and **four artist assistants**, and engaged local, state, and national partners, while generating **two new public artworks**.



OUR HOPE

Location: 1601 N. Calhoun Street

Lead artist: LaToya Peoples

Artist assistants: Rel Felipa, Frances Wertimer Apprentices: Anthony Bessick Jr., Jeanette Richards, Shaude Thomas, Korey Lewis, Ty'Shay Gaskins, Shantia Jones, Diamond

Wilson, Rakiara Alston

Art@Work aims to introduce youth to career opportunities in the arts, offer gainful employment in a positive learning environment and provide youth with the tools to express themselves through the arts, while engaging and creating public art in their communities. Participating youth work side-by-side with a professional artist and team during the process. In addition, youth participate indaily professional development workshops, such as financial literacy, professional development, spoken word and leadership development.



THE BLUEPRINT OF THE DIASPORA: THE LOST TRIBE

Location: 701 N. Gold Street **Lead artist:** Jerome Chester

Artist assistants: Jaché Haynie, Haley Green, Frances Wertimer Apprentices: Janiya Ceo, Ro'Shawn Gaskins, Naajida Holley, Kaijuan McGee, Terence Purvis Jr., Carla Smith, Tatiyana Stokes, Jayla Brown, Deondre Davis, Jaylyn Whitfield

STRENGTH TO LOVE II

Our Staff





DENZEL MITCHELL Farm Manager



CARLOS MOBLEY
Farm Staff



ANTONIO RIVERA
Farm Staff



ADA SCOTT Farm Staff

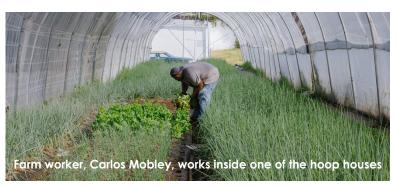
Strength to Love II is program that operates an urban farmand serves citizens returning to the community from incarceration as well as youth workforce development. The farm entails 14 greenhouses totaling 1.5 acres, addresses community food apartheid issues, and offers employment to returning citizens. The program also supports returning citizens with ID renewals and food gift certificates.

2019 Customers Include:

Farm Alliance at the Waverly Farmers Market
Bons Secours Community Works
A Rake's Progress
Stall 11 at R. House
Dovecote Cafe
3 Part Harmony Farm
Woodberry Kitchen
Orto

Real Food Farm Mobile Market/Civic Works
Sandlot

As well as many other organizations and restaurants!









2019 THRIVE Program

THRIVE, a workforce development program for young adults, was offered for the first time in 2019. Serving 15 young adults (ages 18-24), this 12-week program was offered first in the spring and again in the summer. In addition to hands-on farming or landscaping work, Thrive included a paid jobreadiness program with adult education and soft-skills classes, certification classes in one of four career paths (business industry, hospitality, construction infrastructure, and warehouse logistics), internships, job shadowing, case management, counseling, service coordination, job placement, and 12 months of post case management upon the completion of the program. Of the 17 participants, 10 completed the program, 11 were placed in full-time employment, and seven were retained in their post-program positions. Thrive was supported by a generous grant of \$100,000 from the Baltimore Children and Youth Fund.





STAFF HIGHLIGHT



Ada Scott

Ada Scott is a farm worker at IOC's Strength to Love II farm. She was asked to assist with seeding in 2015 and is currently a critical employee working five days a week at the farm. Ada says of all the jobs she has had over the years, other than braiding hair, farming is the most fulfilling and she has decided to make this her career.

She is a native Baltimorean who has also lived at Martha's Place for four years. Ada was referred to Martha's Place from Tuerk House and she graduated from the Martha's Place six-month transitional housing in 2015. She celebrated four years of sobriety in October 2019 and continues to dedicate herself to recovery. Ada is continuing in the history of many Martha's Place alumni who have chosen to integrate the IOC family into their long-term recovery plan and make this community their home and place of employment.

2020 Intersection of Change Directory

CONTACT US

Intersection of Change

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volunteercoordinator@intersectionofchange.org

graceren@intersectionofchange.org

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graceren@marthasplace.org sctodd1059@gmail.com

Jubilee Arts

Daria Baylis (Program Coordinator) Catherine Leberg (YiB Sales Coordinator) (337) 804-2136 Keyarra Johnson (YiB assistant) Outreach Coordinator) Alexa Oliveria (Artist in Residence) Edward Griffin (Driver)

(443) 926-9911 (443) 509-5260 (443) 415-4035 (410) 608-2093 (209) 535-7773 dbaylis@jubileeartsbaltimore.org yib@jubileeartsbaltimore.org kloper@jubileeartsbaltimore.org

charris@jubileeartsbaltimore.org artist@jubileeartsbaltimore.org

Strength to Love II

Amelia Harris (Interim Program Director) Karen Brown (Workforce Development Program Manager)

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(410) 336-6246

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karenbrown@intersectionofchange.org